

Where Knowledge Comes Alive

2010



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2010 TRAINING CALENDAR

RAM

CAPITAL MARKETS

	Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1.	Bond Trading, Hedging & Analysis	Introductory	18 – 20 Jan	10	<input type="checkbox"/>
2.	Equity Markets: <i>Products & Investing</i>	Introductory	1 – 2 March 18 – 19 October	10	<input type="checkbox"/>
3.	Malaysian Capital Market: <i>A Primer for Investment Bankers</i>	Introductory	3 – 4 March 21 – 22 September	10	<input type="checkbox"/>
4.	Basel II and The Global Financial Crisis	Introductory	19 April 19 July	10	<input type="checkbox"/>
5.	Establishing, Structuring, Converting to & Investing in REITs	Introductory	19 – 21 May 13 – 15 October	10	<input type="checkbox"/>
6.	Introduction to Sukuk: <i>Sukuk 101 – Uncovered & Made Easy</i>	Introductory	8 – 9 June 6 – 7 October	10	<input type="checkbox"/>
7.	Hedging Techniques and Strategies: <i>Integrating Derivatives into a Comprehensive Asset & Liability Management Strategy</i>	Introductory	14 – 16 June	10	<input type="checkbox"/>
8.	Islamic Capital Market: <i>A Primer for Corporates & Investment Bankers</i>	Introductory	23 – 24 June 8 – 9 November	10	<input type="checkbox"/>
9.	Yield Curve Analysis	Introductory	25 – 27 October	TBA	<input type="checkbox"/>
10.	Hedge Fund Trading & Investment Strategies	Introductory	11 – 12 August	TBA	<input type="checkbox"/>
11.	Interest Rate Swap Pricing & Hedging <i>- with Exotic Swaps</i>	Intermediate	8 – 10 March	10	<input type="checkbox"/>
12.	The Mechanics of Bond & Fixed Income Markets	Intermediate	20 – 23 April 20 – 23 July	10	<input type="checkbox"/>
13.	Bond & Yield Curve Modelling using Excel	Intermediate	24 – 26 May	TBA	<input type="checkbox"/>
14.	Convertible Debt Securities: <i>Value & Applications</i>	Intermediate	14 – 15 October	TBA	<input type="checkbox"/>
15.	Interest Rate Risk Management	Intermediate	10 – 12 November	TBA	<input type="checkbox"/>
16.	Modelling Risk for Interest Rate Securities using Excel	Advanced	22 – 24 September	TBA	<input type="checkbox"/>

DERIVATIVE MARKETS

Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Anatomy of Treasury Products	Introductory	8 – 10 March 20 – 22 October	10	<input type="checkbox"/>
2. Anatomy of Derivatives	Introductory	11 – 13 October	TBA	<input type="checkbox"/>
3. Option Strategies: <i>Applications & Advisory</i>	Intermediate	8 – 9 February	10	<input type="checkbox"/>
4. FOREX Derivatives & Options	Intermediate	21 - 23 April 4 – 6 August 25 – 27 October	10	<input type="checkbox"/>
5. Option Trading, Analysis & Risk Management Strategies	Intermediate	31 May – 2 June	10	<input type="checkbox"/>
6. Advanced FOREX Option & Exotics	Advanced	22 – 23 November	TBA	<input type="checkbox"/>
7. Advanced Option Market Making & Risk Management	Advanced	21 – 23 April	10	<input type="checkbox"/>

STRUCTURED FINANCE AND PRODUCTS

Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Bonds, Asset Securitisation & Synthetics Structures <i>- Structuring and Solutions</i>	Introductory	12 - 14 July	TBA	<input type="checkbox"/>
2. Practical Asset Backed Securitisation in Post Global Financial Crises World	Introductory	11 – 12 October	TBA	<input type="checkbox"/>
3. Structured Investment Products: <i>Value, Sales & Suitability</i>	Intermediate	3 – 5 February 2 – 4 June 24 – 26 November	10	<input type="checkbox"/>
4. Structured Derivatives: <i>Hedging & Direction of Strategies</i>	Intermediate	2 – 4 August	TBA	<input type="checkbox"/>
5. Securitisation Modelling	Advanced	10 – 11 March	10	<input type="checkbox"/>

CREDIT

Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Corporate Credit Analysis	Introductory	19 - 21 January 23 - 25 March 13 - 15 July	10	<input type="checkbox"/>
2. Credit Risk Analysis of Financial Institutions	Introductory	26 - 27 January 13 - 14 April 28 - 29 September	10	<input type="checkbox"/>
3. The Art of Writing Credit Reports	Introductory	20 - 21 April 12 - 13 October	TBA	<input type="checkbox"/>
4. Credit Risk Modelling	Intermediate	21 - 22 June	TBA	<input type="checkbox"/>

CORPORATE FINANCE

Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Valuation Techniques and Strategies	Introductory	18 - 20 January 3 - 5 May	10	<input type="checkbox"/>
2. Innovation in Corporate Finance Strategies	Introductory	2 - 4 February 7 - 9 June	10	<input type="checkbox"/>
3. The Fine Art of Successful Mergers & Acquisitions	Introductory	3 - 5 March 5 - 7 July	10	<input type="checkbox"/>
4. Equity Valuation: <i>Models & Methods</i>	Introductory	5 - 7 April 2 - 4 August	10	<input type="checkbox"/>

RISK MANAGEMENT

Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Introduction to Risk Management	Introductory	30 - 31 March 19 - 20 July	10	<input type="checkbox"/>

FINANCE AND FINANCIAL MARKETS

Proposed Course	Level	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Understanding Finance for Non-Accountants	Introductory	18 – 20 January 26 – 28 July 20 – 22 September	-	<input type="checkbox"/>
2. Creative Accounting, Financial Gimmicks and Fraud	Introductory	8 - 9 February	-	<input type="checkbox"/>
3. Financial Modelling in Excel	Introductory	2 – 5 March 29 June – 2 July 9 – 12 November	10	<input type="checkbox"/>
4. Project Financing Modelling	Introductory	8 – 9 March	10	<input type="checkbox"/>
5. Cash Flow Management	Introductory	22 – 23 March 28 – 29 September	10	<input type="checkbox"/>
6. Forensic Accounting & Fraud Investigation	Introductory	5 – 6 April 18 – 19 October	10	<input type="checkbox"/>
7. Islamic Treasury	Introductory	10 – 11 May 4 – 5 October	TBA	<input type="checkbox"/>
8. Reading & Analysing the Annual Report	Introductory	10 – 12 May 11 – 13 October	10	<input type="checkbox"/>
9. Project & Infrastructure Financing	Introductory	17 – 18 May	10	<input type="checkbox"/>
10. Investment Banking	Introductory	29 – 30 July	TBA	<input type="checkbox"/>
11. Successful Business Planning Process & Budgeting	Introductory	18 – 20 August 1 – 3 December	TBA	<input type="checkbox"/>

GENERAL/CLIENT MANAGEMENT SKILLS

Proposed Course	Proposed Date	Tick (✓) if you wish to receive the brochure
1. Negotiating for Results: <i>Getting What You Want without Annoyance</i>	3 – 4 February 3 – 4 August	<input type="checkbox"/>
2. Decoding the Customer for Success in Sales	15 – 16 March	<input type="checkbox"/>
3. Managing and Dealing Effectively with Difficult People	29 – 30 March 16 – 17 August	<input type="checkbox"/>
4. Managing the Expectations of Your Bosses: <i>A Must for Personal Assistants & Secretaries</i>	7 – 8 April	<input type="checkbox"/>
5. Effective Business Communication	12 – 13 April 1 – 2 November	<input type="checkbox"/>
6. Improve Your Performance with Speed Reading, Memory Training & Mind Mapping	26 – 28 April 26 – 28 July	<input type="checkbox"/>
7. Help! I Hate Business Writing <i>Business Writing for Professionals</i>	17 - 18 May	<input type="checkbox"/>
8. The Missing Service in Customer Service	31 May – 1 June	<input type="checkbox"/>

ONE-DAY CORPORATE BANKING SUITE

Proposed Course	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. On Balance Sheet Exposure and The Basel II Accord	13 January	10	<input type="checkbox"/>
2. Risk Management	14 January	10	<input type="checkbox"/>
3. Syndicated Loans & Risk Distribution	11 February 8 July	10	<input type="checkbox"/>

ONE-DAY INVESTMENT BANKING SUITE

Proposed Course	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Islamic Banking & Finance <i>- Opportunities & Issues</i>	21 January 13 August	10	<input type="checkbox"/>
2. Project Finance Opportunities <i>- Malaysia and Asia</i>	10 February 16 August	10	<input type="checkbox"/>

ONE-DAY CORPORATE FINANCE SUITE

Proposed Course	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Mergers & Acquisitions: <i>Deal Opportunities in Asia & Malaysia</i>	22 January 17 August	10	<input type="checkbox"/>
2. Restructuring a Company for Shareholder Value Creation	10 June	10	<input type="checkbox"/>
3. Due Diligence in Mergers and Acquisitions	11 June	10	<input type="checkbox"/>

TECHNICAL SNAPSHOTS FOR SENIOR EXECUTIVES

Proposed Course	Proposed Date	SIDC CPE Points	Tick (✓) if you wish to receive the brochure
1. Structured Products Overview	27 April	10	<input type="checkbox"/>
2. Value-at-Risk Overview	28 April	10	<input type="checkbox"/>
3. Derivatives Accounting Overview	29 April	10	<input type="checkbox"/>
4. Liquidity Management Overview	12 May	TBA	<input type="checkbox"/>
5. ALM Overview	13 May	TBA	<input type="checkbox"/>

TRAINING MAILING LIST 2010

If you wish to be on the mailing list for RAM's PUBLIC TRAINING PROGRAMMES, please complete the following details and **fax this form to 03 7620 8250:-**

Name : _____
Designation : _____
Department : _____
Organisation : _____
Address : _____
Tel : _____ Fax : _____
E-Mail : _____

RAM Training Calendar 2010

TRAINING

As the country's trailblazer in credit rating, RAM was entrusted with the responsibility of educating the Malaysian capital market about bonds, a relatively new and alternative form of financing in the country at that time. The aim was towards developing a knowledgeable and sophisticated bond market in Malaysia.

RAM pledged its commitment towards this entrusted role of market educator on bonds by committing significant time, financial and human resources in cultivating an enlightened and savvier debt capital market. Careful research was done continually to assess the educational needs of the market. Relevant trainings and workshops were conducted regularly for RAM's rating clients and their advisers, professionals, directors and investors alike to meet those needs. Thus, the birth of RAM's Training Division to ensure focus and the highest quality in deliverables as validation of RAM's dedication in developing an informed and sophisticated bond market in Malaysia.

Today, after more than a decade of being in the training business, coupled with its 19 years of credit rating experience, RAM's Training Division has conducted more than 2,000 workshops and seminars and has trained over 50,000 participants. Training programmes conducted by RAM Training do not focus solely on enhancing the technical skills of professionals but are also aimed at reinforcing and enhancing values of professionalism, integrity and creative thinking amongst the participants. The core of RAM's vocation in training is to develop human capital equipped for the impending challenges and opportunities of globalisation in the 21st century.