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# TRAINING CALENDAR 2016



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RAM



# 2016

## TRAINING CALENDAR

Proposed Course	Level	SIDC CPE Points *	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Tick (✓) if you wish to receive the brochure
<b>FINANCIAL AND CAPITAL MARKETS</b>															
Advanced Bonds: <i>Bond Trading &amp; Valuation</i>	3	10				7-8							24-25		<input type="checkbox"/>
Advanced FX Products	3	10		23							6				<input type="checkbox"/>
Asset and Liability Management	-	10					30						10		<input type="checkbox"/>
Basel III: Update	-	10									29		17		<input type="checkbox"/>
Behavioural Finance	-	10									23				<input type="checkbox"/>
Bond Pricing: <i>Market Risk &amp; Credit Risk</i>	2	10									20-21				<input type="checkbox"/>
Bond and Yield Curve Modelling using Excel	2	10										25-27			<input type="checkbox"/>
Covered Bonds	2	10			29								21		<input type="checkbox"/>
Dynamics of the Local Bond Market: <i>From Issuance to Distribution</i>	1	10			15-16					16-17					<input type="checkbox"/>
Hedge Funds as an Alternative Investment	1												21		<input type="checkbox"/>
FinTech: <i>Digital Banking &amp; the 4th Industrial Revolution</i>	-	10									30		21		<input type="checkbox"/>
FX Markets	2	10		22							5				<input type="checkbox"/>
Interest Rate Risk Management	2	10											8-9		<input type="checkbox"/>
International Bond Market Update	-	10				11									<input type="checkbox"/>
International FOREX and Money Market Update	-	10									22				<input type="checkbox"/>
Mark To Market	2												7		<input type="checkbox"/>
Malaysian Capital Market: <i>A Primer for Investment Bankers</i>	1	10			23-24							11-12			<input type="checkbox"/>
Modelling Risk for Interest Rate Securities Using Excel	2													5-7	<input type="checkbox"/>
Structured Products	1	10				6									<input type="checkbox"/>
Technical Analysis of Financial Markets	1	10				27-28							22-23		<input type="checkbox"/>
<b>DERIVATIVES MARKET</b>															
Accounting for Derivatives: IAS39, FASB133, IFRS9 and Hedges	2	10				25-26									<input type="checkbox"/>
Anatomy of Derivatives: <i>Types, Pricing &amp; Hedging Techniques</i>	1	10			30	1									<input type="checkbox"/>

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<b>DERIVATIVES MARKET</b>															
Application of Derivatives for Fixed Income	2	10			2-3										<input type="checkbox"/>
Equity Swaps and Options	2	10					19-20								<input type="checkbox"/>
Exotic Options	3	10			1										<input type="checkbox"/>
Exotic Swaps	3	10							27						<input type="checkbox"/>
Liquidity Management	-	10					13						1		<input type="checkbox"/>
FX Derivatives and Markets	2	10								3-4					<input type="checkbox"/>
FX Derivative: <i>Consultative Sales Strategies</i>	2	10								5					<input type="checkbox"/>
Interest Rate Derivative: <i>Consultative Sales Techniques</i>	2	10							22				2		<input type="checkbox"/>
Interest and Profit Rate Swaps	2	10							26						<input type="checkbox"/>
Interest Rate, Currency and Credit Default Swaps	1	10									27-28				<input type="checkbox"/>
Options Markets	2	10			1							20			<input type="checkbox"/>
Option Trading, Analysis and Risk Management Strategies	2	10									7-9				<input type="checkbox"/>
Swaps Pricing	1	10				12							22		<input type="checkbox"/>
<b>ISLAMIC CAPITAL MARKET</b>															
Islamic Banking Products	1	10			21-22										<input type="checkbox"/>
Islamic Financing in the Right Perspective - <i>Basics of Islamic Banking</i>	1	10								10-11					<input type="checkbox"/>
Islamic Capital Market: <i>A Primer for Corporates and Investment Bankers</i>	1	10				19-20									<input type="checkbox"/>
Sukuk: <i>Principles and Structures</i>	1	10		17				16					2		<input type="checkbox"/>
<b>RISK MANAGEMENT</b>															
Market Risk Management	1	10								1-2					<input type="checkbox"/>
<b>CREDIT</b>															
Corporate Credit Analysis	1	10	26-28				9-11				20-22				<input type="checkbox"/>
The Art of Writing Credit Reports	-									24-25					<input type="checkbox"/>

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<b>CORPORATE FINANCE</b>															
Corporate Finance	1	10			7-8										<input type="checkbox"/>
Valuation of Companies and Common Pitfalls in Mergers & Acquisitions (M&A)	1	10					4								<input type="checkbox"/>
<b>PORTFOLIO MANAGEMENT SERIES</b>															
Portfolio Management Primer	1	10					31								<input type="checkbox"/>
Equity Portfolio Management	1	10						1							<input type="checkbox"/>
Fixed Income Portfolio Management	1	10						2-3							<input type="checkbox"/>
<b>ANALYSING INTEREST RATE SERIES</b>															
Core Concepts in Interest Rate Pricing	1	10					16					28			<input type="checkbox"/>
Bond Pricing and Returns	2	10					17					29			<input type="checkbox"/>
Advanced Concepts on Interest Rate Valuation	3	10					18					30			<input type="checkbox"/>
<b>FINANCE AND ACCOUNTING</b>															
Detecting Creative Accounting and Fraud	1	10						13-14							<input type="checkbox"/>
Effective Credit Management	1	10						27-28							<input type="checkbox"/>
Finance for Non Finance Professionals	1									18-19					<input type="checkbox"/>
Financial Ratio Analysis	1	10			28							10			<input type="checkbox"/>
Financial Analysis Modelling	1	10	20-22									19-21			<input type="checkbox"/>
Managing Profitability During an Economic Downturn	-									22-23					<input type="checkbox"/>
Reading and Analysing Annual Reports	1	10				21-22						17-18			<input type="checkbox"/>
Structure of Visual Basic for Applications (VBA)	2	10	19									18			<input type="checkbox"/>
<b>GENERAL / PERSONAL DEVELOPMENT</b>															
Advanced Psychology of Selling	-	-						20-21							<input type="checkbox"/>
Creating a Winning Impression	-	-			11-12										<input type="checkbox"/>
Effective Business Communication	-	-										13-14			<input type="checkbox"/>
Human Resources Training for the Non-HR Managers	-	-										5-6			<input type="checkbox"/>



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<b>GENERAL / PERSONAL DEVELOPMENT</b>															
Office Management Skills	-	-									1-2				<input type="checkbox"/>
The Art of Influence and Persuasion	-	-							28-29						<input type="checkbox"/>
<b>RATING SPECIALISTS</b>															
Bank Credit Analysis	1	10		29	1								15-16		<input type="checkbox"/>
Evaluating Credit Risks in Commercial Mortgage-Backed Securities (CMBS)	1	10						12							<input type="checkbox"/>
IPP Ratings	1	10			14					29					<input type="checkbox"/>

### IN - HOUSE PROGRAMMES

RAM's public programmes listed in the training calendar can be customised and run on an in-house basis. Any specific needs and requirements can be tailored to suit your organisation's goals and objectives. Other programmes that are not listed in our training calendar can also be explored. If you wish to discuss the possibility of having an in-house programme for your organisation, please contact Ms Zurina Zulkifli at 603 - 7628 1184 or e-mail at [zurina@ram.com.my](mailto:zurina@ram.com.my)

### TRAINING MAILING LIST 2016

If you wish to be on the mailing list for RAM's TRAINING PROGRAMMES, please complete the following details and fax this form to 03 7620 8250

Name \_\_\_\_\_ Designation \_\_\_\_\_

Department \_\_\_\_\_ Organisation \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

E-mail \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_